



WORLD
DISTRIBUTION

Active Recruitment

1st January 2023 - 30th June 2023

Incentive Programme for All Distributor Business Partners.



**Existing Business Partners recruiting New Business Partners with points purchases!
FM World Distribution pays Extra Commission if you recruit New Business Partners who are active!**

Recruit a New Business Partner by promoting possibility of buying FM World Products at a wholesale price (up to 30% less of the Catalogue's price) and earn EXTRA COMMISSION if they place their **FIRST ORDER** with certain number of points in their Registration Month*.

* The points must be purchased in the Registration Month, which is the calendar month of their Membership with FM World Distribution, for example if your Recruit becomes a Business Partner on January 7th or January 30th, their **FIRST ORDER** must be placed in January.

Personal Points obtained by your New Business Partner - on their First Order (first invoice) - in their Registration Month - purchased directly from FM World Distribution	Extra Commission For You (100 Personal Points required)
150-299.99	€5
300-599.99	€10
At least 600	€20

Extra bonus!

As Recruiting Business Partner, you can double your bonus with every 5th New Business Partner who places an order according to the rules in table above. Thus, for every 5th, 10th, 15th etc. New Business Partner we will Double your Extra Commission!

To get Double Extra Commission for the 5th Business Partner all 5 New Business Partners must be recruited within a calendar month. If you recruit 6 Business Partners in January and 4 Business Partners in February, you only get Double Extra Commission in January for the 5th new Business Partner.

	You, the Recruiting Business Partner	Your New Business Partner 1	Your New Business Partner 2	Your New Business Partner 3	Your New Business Partner 4	Your New Business Partner 5	TOTAL
Personal Points	100 points	176 points	400 points	630 points	715 points	1023 points	-
Price discount for your New Business Partner	up to 30% OFF the Catalogue's price	up to 30% OFF the Catalogue's price	up to 30% OFF the Catalogue's price	up to 30% OFF the Catalogue's price	up to 30% OFF the Catalogue's price	up to 30% OFF the Catalogue's price	-
Extra Commission for you, as the Recruiting Business Partner	-	€5	€10	€20	€20	€20 x2	€95

REMEMBER!

Every New Business Partner can also be a Recruiting Business Partner and earn Extra Commission for promoting our products.



See Examples:

Your Recruit	Date of becoming the FM World Distribution Business Partner (joining date)	Personal Points from the FIRST order	Number of New Business Partners you recruited in January	Number of New Business Partners you recruited in February	Extra Commission for you as the Recruiting Business Partner
Sam	3rd January	176	1	-	€5
Kate	5th January	400	2	-	€10
David	12th January	630	3	-	€20
Laura	17th January	715	4	-	€20
Anna	20th January	0	0	-	0
John	28th January	1023	5	-	€20 x2 Double Commission
Olivia	30th January	550	6	-	€10
Michael	1st February	1500	-	1	€20
Victoria	9th February	450	-	2	€10
Claudia	15th February	50	-	0	0
Henry	21st February	700	-	3	€20
Chris	27th February	350	-	4	€10
Emma	28st February	100	-	0	0
Paul	28st February	500	-	5	€20 x2 Double Commission

Rules & Regulations

Start: **1st January 2023**

End: **30th June 2023**

1. Incentive Programme for All Distributor Business Partners
2. The start in the Programme is counted individually for every Recruit from the day they become FM World Distribution Business Partner (i.e. they confirm the activation link and are issued their own and unique Business Partner ID Number - (not from the day you receive your welcoming e-mail) further known as Registration Month.
3. New Business Partner needs to place the first order by the end of their Registration Month the latest.
4. Business Partners working on Additional Business Partner Numbers and on Numbers taken over on the grounds of Marketing Plan and Distribution Agreement Terms and Conditions, cannot participate in the Programme.
5. Preferred Customer Business Partners cannot participate in the Programme.
6. Recruiter Business Partner needs to purchase products worth at least 100 Personal Points in each month of participation in the Programme. These points need to be purchased directly from FM World Distribution.
7. To receive the Double Extra Commission for every 5th New Business Partner, all 5 of them need to be recruited within the same and calendar month.
8. Only Recruiter Business Partners whose FM Accounts are operated by FM World Distribution can participate in the Programme.
9. Extra Commission will be granted to Recruiter Business Partner in the second consecutive month following the month when all the conditions of the Programme are fulfilled (e.g. if the qualification is met in January, Extra Commission will be granted in March).
10. Participation in the Programme does not disqualify Recruiters Business Partners from taking part in other Incentive Programmes run by FM World Distribution.